

# Hospitality Compensation Data

Finally get critical compensation data from your peers in the hospitality industry.

The Hotel Association of Los Angeles and Salary.com have partnered to provide HALA members with industry-leading compensation data and pay equity analysis tools to improve compensation practices and increase pay transparency within Los Angeles' hospitality industry. This partnership includes Salary.com's Hospitality Salary Survey which delivers enhanced pricing specificity and unparalleled competitive intelligence specifically for the hospitality industry. Get data on key reward elements including base salary, incentives, and total cash; our solution provides you with trusted benchmark survey data where you need it.

## ATTRACT, MOTIVATE, ENGAGE AND RETAIN

Attracting, retaining, engaging, and motivating employees is essential for companies to achieve success. By offering fair compensation and benefits, hospitality companies can increase productivity, reduce turnover rates, and foster a loyal and dedicated workforce. This leads to higher levels of job satisfaction, better customer service, and ultimately, increased profitability.

## ENSURE PAY COMPETITIVENESS

Feel confident that your organization can pay your employees competitively and fairly, especially those in the unique and specialized hospitality industry.

## SCOPE AS YOU NEED

You can scope the data according to company size and geographic regions, states, or local municipalities for unparalleled pricing accuracy.

## ACCESS THE HIGHEST QUALITY DATA

Salary.com's Hospitality Salary Survey includes highly reliable, comprehensive HR-reported pay data directly from your peers and includes hard to price job titles. Survey results are updated quarterly to ensure access to current salaries and to capture market movement.

310 Organizations	555K Incumbents
5.7K Participants	2.0K Jobs
318 Geographies	1-USA Countries



“Salary.com is helping us ensure compensation is fair, accurate and that total package remuneration is competitive in the growing talent wars to attract the best people to our business.”

- Phil Smith, Managing Director, The MIXX NYC

### PROGRAM BENEFITS

As part of the partnership HALA members are entitled to exclusive discounts, including:

- 55% discount on the participant price of the **Salary.com Hospitality Survey**
- Up to 60% off Salary.com's **Pay Gap Overview**, which offers an insightful analysis of compensation and distribution based on age groups, ethnicities, and gender designations
- 10% discount on Salary.com's suite of software products, including **CompAnalyst®**, **CompAnalyst® Market Data**, and **CompAnalyst® Enterprise**
- Additional discounts on other surveys and consulting services.

### PRICE UNIQUE HOSPITALITY JOB TITLES

Get compensation data on hard-to-find hospitality specific organizations such as: casinos, clubs, hotels, resorts, restaurants and associations.

### WIDE RANGE OF JOB FAMILIES

Salary.com's Hospitality Survey includes compensation data from benchmark jobs as well as a wide range of job families, including:

- Athletics and Fitness Center
- Child Development
- Construction
- Distribution & Logistics
- Engineering
- Executive Management
- Facilities Maintenance
- Food Service
- Guest Services
- Hospitality
- Retail
- Safety and Security

### BUILT ON 20+ YEARS OF SURVEY EXPERIENCE

#### Methodology

Data is collected annually from each survey participant, at the incumbent level, for all jobs. Submissions are reviewed by compensation analysts to ensure data accuracy. Results are reported when at least five companies have provided data for a specific job per U.S. Safe Harbor Guidelines. No single company is allowed to make up more than 25 % of the market for a single job, scope or statistic. All data are presented in aggregate so that no single participant's compensation is identifiable.

### WHAT MAKES SALARY.COM DIFFERENT?

#### Leading the Charge

Salary.com is constantly enhancing how employers and employees access compensation data. As the leading SaaS provider of compensation market data, software, and analytics, we are uniquely positioned to bring you more of the trusted data and intuitive software you need to get pay right.

#### A Shared Passion

Salary.com employs the most experienced leaders in compensation management. More than 30% have been with Salary.com since its inception 20 years ago. Why? Because they care deeply about fair pay practices and believe in our mission to help you get pay right.



“Salary.com solutions has made conducting market value studies extremely easy and allows me to be competitive and pay employees what they are worth.”

– Monet Stockwell, HR Business Manager, Lesire World Community Association



Get started today – schedule time with us!  
<https://salaryoffer.link/csps-demo>

